

Message Text

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20

ORIGIN OES-04

INFO OCT-01 EUR-12 ISO-00 FEA-01 ERDA-05 EB-07 NSF-01

AID-05 CEA-01 CIAE-00 CIEP-01 COME-00 DODE-00 FPC-01

H-02 INR-07 INT-05 L-02 NSAE-00 NSC-05 OMB-01 PM-03

SAM-01 SP-02 SS-15 STR-04 TRSE-00 FRB-03 /089 R

DRAFTED BY OES/SCI/SEP:WAROOT:GEM

APPROVED BY OES/SCI/SEP:OGANLEY

FEA:BEVERETT (DRAFT)

ERDA:PFRANK (SUBS.)

ERDA:NDUNNING (SUBS)

EB/ORF/FSE:MCREEKMORE (DRAFT)

EUR/SOV:TWALSH

NSF:DAUFENKAMP (PARA 3)

----- 038190

R 242359Z APR 75

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

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E.O. 11652: N/A

TAGS: ENRG, UR

SUBJECT: ENERGY AGREEMENT: OIL

REF: A. STATE 88208

B. STATE 63684 PARAS 5 AND 6

FOR SCICOUNS

FYI ONLY: 1. GULF HAS ADVISED DEPT ITS OFFER TO SOVIETS
WAS CONFINED TO INVITATION TO VISIT VARIOUS GULF
OPERATIONS AFTER MEETING WHICH THEY UNDERSTOOD SOVIETS
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EXPECTED TO BE HAVING WITH USG IN WASHINGTON IN EARLY
JUNE. AT TIME OF ITS OFFER GULF WAS UNAWARE OF AGENDA
SOVIETS ARE PROPOSING FOR WASHINGTON MEETING (I.E. ITEMS
7, 8 AND 9 APP. 5B OCT. 5 JC RECORD). GULF DOES NOT WISH

TO PARTICIPATE IN SUCH A MEETING SINCE IT WOULD PREFER TO PROCEED ON BASIS ITS OWN OCT. 74 AGREEMENT WITH SCST AND FEB. 75 PROTOCOLS WITH VARIOUS MINISTRIES, INCLUDING MINISTRY OF OIL INDUSTRY AND MINISTRY OF GEOLOGY, WHICH PROVIDE FOR S&T COOPERATION IN VIRTUALLY IDENTICAL AREAS. GULF ALSO SAYS ITS MENTION TO SOVIETS OF OTHER FIRMS WAS SIMPLY AN OFFER TO HELP SOVIETS MAKE DESIRED CONTACTS AND NOT A PROPOSAL TO HOLD A JOINT MEETING WITH OTHER OIL COMPANIES.

2. OF FIRMS MENTIONED BY TAKOYEV, DEPT'S RECORDS SHOW DRESSER AND BURROUGHS, LIKE GULF, HAVE ENTERED INTO ARTICLE 4 AGREEMENTS BUT UNION OIL AND STANDARD OIL OF INDIANA HAVE NOT. TASS REPORTED DRESSER AGREEMENT REFERS TO DEVELOPMENT OF OIL AND GAS DEPOSITS ON SEA SHELF AND BURROUGHS AGREEMENT TO COMPUTER SYSTEMS TECHNOLOGY, I.E. SUBJECTS NOT CLEARLY RELATED TO SOVIET ITEMS 7, 8 AND 9.

3. US HAS TAKEN LINE THAT COMMERCIAL OBJECTIVES, INCLUDING ARTICLE 4 AGREEMENTS, SHOULD BE PURSUED SEPARATELY FROM S&T COOPERATION UNDER USG AUSPICES. FOR INSTANCE, WE HAVE RESPONDED NEGATIVELY TO REQUESTS FROM SOVIETS AND FROM COMPUTER FIRMS FOR COMMERCIALLY ORIENTED SIDE TRIPS TO COMPUTER FIRMS IN CONNECTION WITH S&T AGREEMENT PROJECT ON APPLICATION OF COMPUTERS TO MANAGEMENT. END FYI.

4. EMBASSY REQUESTED INFORM TAKOYEV:

A) GULF HAS INFORMED USG IT PREFERS TO PURSUE TECHNOLOGY EXCHANGE WITH SOVIETS UNDER GULF AGREEMENT WITH SCST AND PROTOCOLS WITH VARIOUS MINISTRIES.

B) WE THEREFORE STILL BELIEVE, FROM PRACTICAL POINT OF VIEW, USG IS IN A POSITION TO EXPLORE WITH SOVIETS IN TEMPORARY GROUP OF OIL EXPERTS ONLY THOSE TOPICS WHERE USG IS CONDUCTING RESEARCH (I.E. POSITION, INCLUDING LIMITED OFFICIAL USE
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CONDITIONS, OUTLINED REF B, WITH ADDED DETAILS PER PARAS 6 AND 7 REF A).

C) WHEREAS ENERGY AGREEMENT CALLS FOR COOPERATION IN AREAS CITED BY TAKOYEV (ARTICLE III,1,A), IT ALSO PROVIDES THAT AGREEMENTS WITH FIRMS CONSTITUTE ONE WAY OF CARRYING OUT THESE COOPERATIVE ACTIVITIES (ARTICLE V, 1).

D) USG BELIEVES TECHNOLOGY EXCHANGE BETWEEN US FIRMS AND SOVIET ORGANIZATIONS BEST FURTHERED BY DIRECT CONTACTS BETWEEN THOSE FIRMS AND ORGANIZATIONS. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 26 AUG 1999
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ENERGY, AGREEMENTS, PETROLEUM, INVITATIONS, VISITS
Control Number: n/a
Copy: SINGLE
Draft Date: 24 APR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: greeneet
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE095561
Document Source: ADS
Document Unique ID: 00
Drafter: OES/SCI/SEP:WAROOT:GEM
Enclosure: n/a
Executive Order: N/A
Errors: n/a
Film Number: D750145-0604
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t197504103/baaaahyc.tel
Line Count: 111
Locator: TEXT ON-LINE, TEXT ON MICROFILM
Office: ORIGIN OES
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: greeneet
Review Comment: n/a
Review Content Flags:
Review Date: 13 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 JUN 2003 by izenbei0>; APPROVED <24 OCT 2003 by greeneet>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: n/a
TAGS: ENRG, UR
To: MOSCOW
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006